

# REVENUE PERFORMANCE



- Current fiscal year budget and historical revenues collected

	<sup>1</sup> FY2021 BDGT	FY2020 Act*	FY2019 Act	FY2018 Act	FY2017 Act	FY2016 Act	FY2015 Act
<b>Aviation</b>	\$16,863,783	\$24,132,508	\$30,269,860	\$16,559,918	\$24,651,802	\$24,673,529	\$23,692,590
<b>Marine</b>	\$21,328,258	\$23,261,587	\$32,260,770	\$24,264,880	\$29,693,334	\$30,122,507	\$29,918,813
<b>Combined</b>	\$38,192,041	\$47,394,095	\$62,530,630	\$40,824,798	\$54,345,136	\$54,796,036	\$53,611,403

Source: VIPA.SAP  
 \* FY2020 Actuals from VIPA September 2020 Financials

# VIPA HISTORICAL STATISTICS

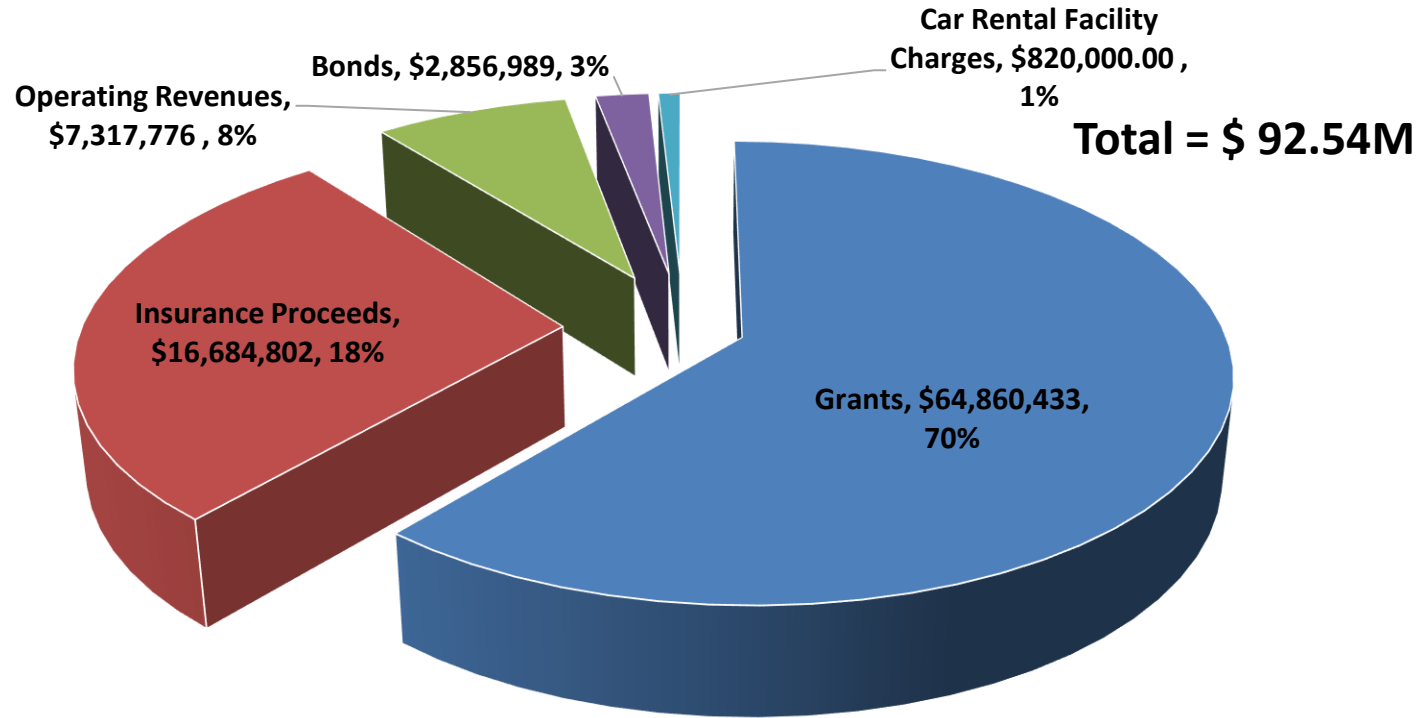


- VIPA revenues are supported by travelling passenger traffic at our two airports and 14 public seaports

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021*
<b>Aviation</b>											
<b>St Thomas</b>	637,740	700,556	687,544	717,538	748,125	756,714	741,884	375,938	604,266	370,361	300,000
<b>St Croix</b>	205,771	220,301	193,363	192,995	201,876	216,194	214,836	196,967	229,193	113,454	80,000
<b>Total Aviation Passengers</b>	<b>843,511</b>	<b>920,857</b>	<b>880,907</b>	<b>910,533</b>	<b>950,001</b>	<b>972,908</b>	<b>956,620</b>	<b>572,905</b>	<b>833,459</b>	<b>483,815</b>	<b>380,000</b>
<b>Marine</b>											
<b>Cruise Calls</b>											
<b>St Thomas</b>	621	577	560	579	562	533	443	376	493	303	385
<b>St John</b>	40	34	26	23	23	25	26	3	22	25	6
<b>St Croix</b>	0	1	47	52	64	49	23	35	35	17	0
<b>Total Cruise Calls</b>	<b>661</b>	<b>612</b>	<b>633</b>	<b>654</b>	<b>649</b>	<b>607</b>	<b>492</b>	<b>414</b>	<b>550</b>	<b>345</b>	<b>391</b>
<b>Cruise Passengers</b>											
<b>St Thomas</b>	1,860,356	1,798,995	1,806,434	1,901,127	1,798,233	1,755,137	1,491,294	1,112,537	1,629,473	859,149	698,000
<b>St John</b>	10,422	6,884	4,560	7,267	2,380	7,583	8,313	236	2,374	4,414	2,000
<b>St Croix</b>	0	2,309	112,677	125,360	159,453	142,395	52,508	56,343	78,640	38,190	0
<b>Total Marine Passengers</b>	<b>1,870,778</b>	<b>1,808,188</b>	<b>1,923,671</b>	<b>2,033,754</b>	<b>1,960,066</b>	<b>1,905,115</b>	<b>1,552,115</b>	<b>1,169,116</b>	<b>1,710,487</b>	<b>901,753</b>	<b>700,000</b>

\*VIPA Cruise Passenger Projection for FY2021 was reduced by 50% due to COVID-19

# FY21 – PROJECTED CAPITAL BUDGET FUNDING SOURCES



■ Grants ■ Insurance Proceeds ■ Operating Revenues ■ Bonds ■ Car Rental Facility Charges

# PROJECTED AVIATION CAPEX FOR FY-21

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## ☐ ST. THOMAS

• CEKA RUNWAY SAFETY AREA	\$1.66M
• CEKA TERMINAL EXPANSION DESIGN	\$5.3M
• CEKA TRANSPORTATION CENTER	\$12M
• CEKA PURCHASING BLDG	\$2.2M
• GATE 5 PAVEMENT RECONSTRUCTION	\$3.69M
• CEKA FIRE SPRINKLER	\$2.5M
• CEKA GUT CLEARING	\$350K
• CEKA COMMERCIAL APRON PHASE 1	\$4.33M
• CEKA AIRFIELD MANAGEMENT STUDY	\$0.25M
• CEKA BAGGAGE BELT IMPROVEMENTS (DESIGN)	\$0.28M
• <u>CEKA COMMERCIAL APRON PHASE 2 (DESIGN)</u>	<u>\$0.28M</u>
• TOTAL	\$32.84M

# PROJECTED AVIATION CAPEX FOR FY-21 (CONT'D)

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**☐ ST. CROIX**

- HERA AIR CARGO \$1.5M
- HERA TERMINAL EXPANSION – PHASE 1 \$5.4M
- HERA AIRFIELD SECURITY FENCE \$0.25M
- HERA ELECT VAULT/RUNWAY LIGHTS/SHOULDERS \$4.4M
- TOTAL \$11.55M

# PROJECTED MARINE CAPEX FOR FY-21

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## ☐ ST. THOMAS – ST. JOHN

• LOREDON BOYNES DOCK TERMINAL IMPR.	\$0.9M
• RED HOOK CUSTOMS BLDG.	\$4.25M
• CROWN BAY DREDGING & NOTCH CLOSURE	\$5.1M
• <u>WICO CHANNEL DREDGING</u>	<u>\$13.1M</u>
• TOTAL	\$23.35M

# PROJECTED MARINE CAPEX FOR FY-21 (CONT'D)

## ST. CROIX

• SCHOONER CHANNEL DREDGING	\$0.5M
• GORDON FINCH MOLASSES PIER TERMINAL	\$14M
• <u>CONTAINER PORT CARGO WAREHOUSE</u>	<u>\$10.3M</u>
• TOTAL	\$24.8M