

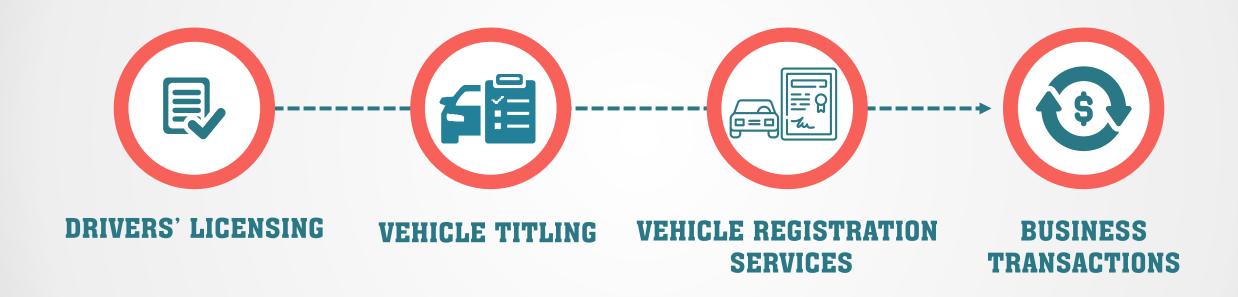
# Fall 2020 Revenue Estimating Conference



By Barbara E. Jackson-McIntosh, Director



#### Mission Statement



To provide the public with drivers' licensing, vehicle titling, vehicle registration services, and other business transactions required by law.



## Services Currently Offered

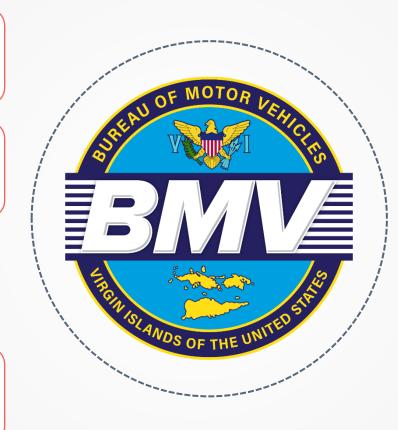
Drivers license issuance and documents verification

REAL ID

Disability Placards

Vehicle Inspection

Vehicle title issuance



Online Registration

**Business Services** 

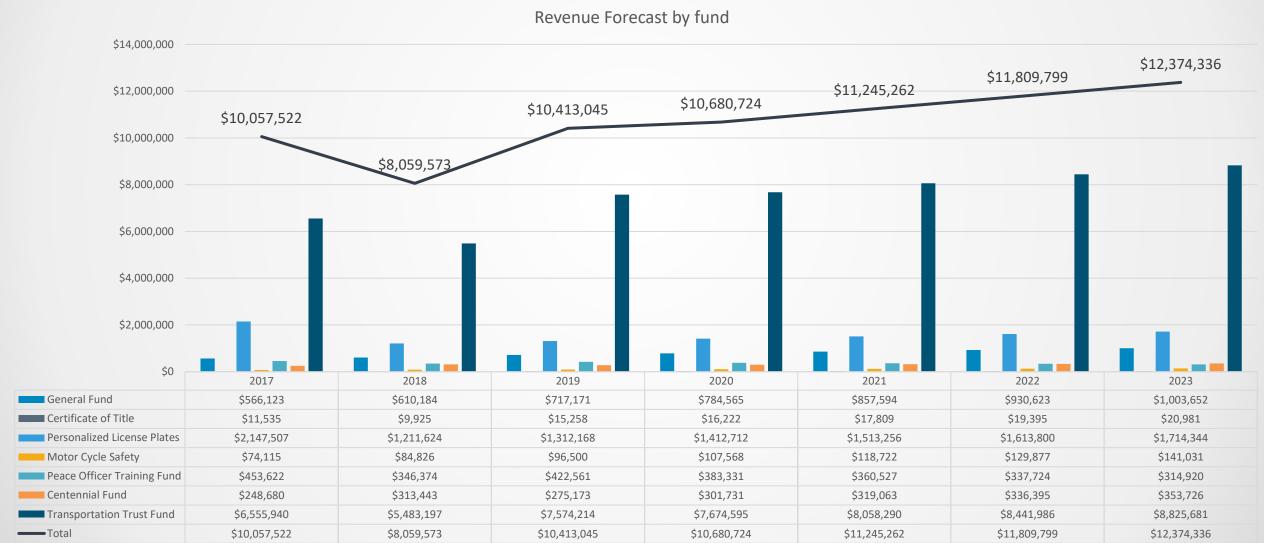
Moving Permit

Vehicle Export
Documents

Block records (child support, stolen, insurance, abandoned vehicles, other discrepancies)

## Revenue Projection by Fund 6/1/20

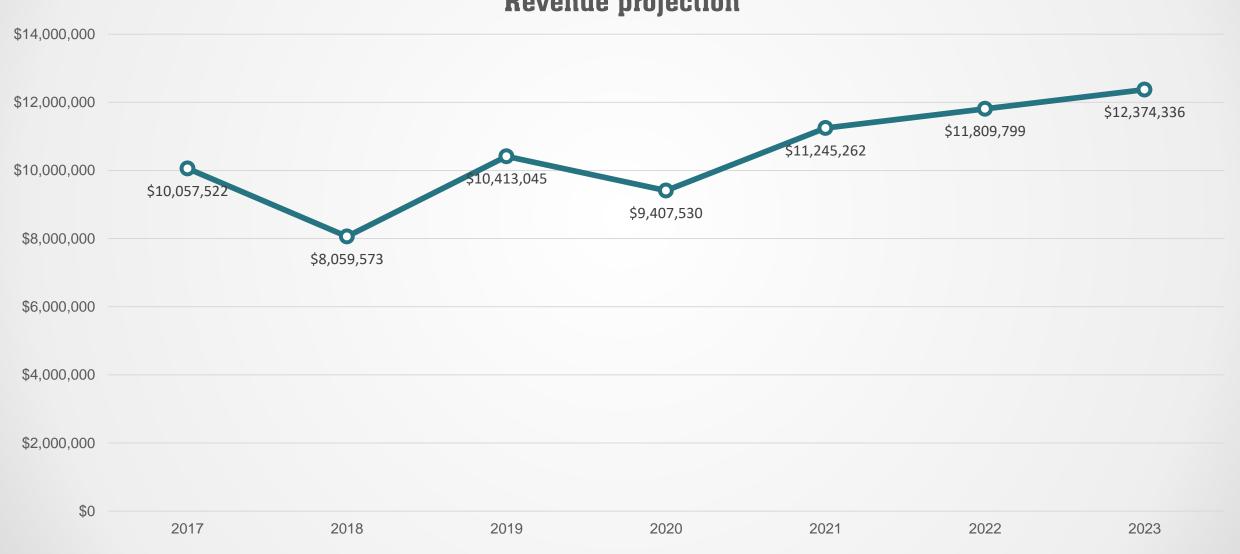






#### FY 2020 Annual Revenue

#### Revenue projection





### Annual Revenue By Fund

#### **Revenue by Fund**





#### Annual Revenue By Fund

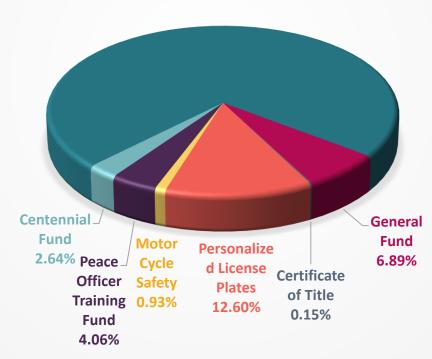
#### Revenue by fund 2018

Transportation
Trust Fund
68.03%



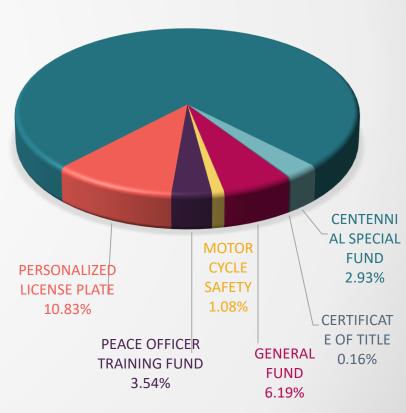
#### Revenue by fund 2019

Transportation
Trust Fund
72.74%



#### Revenue by fund 2020

TRANSPORTATION TRUST FUND 75.28%





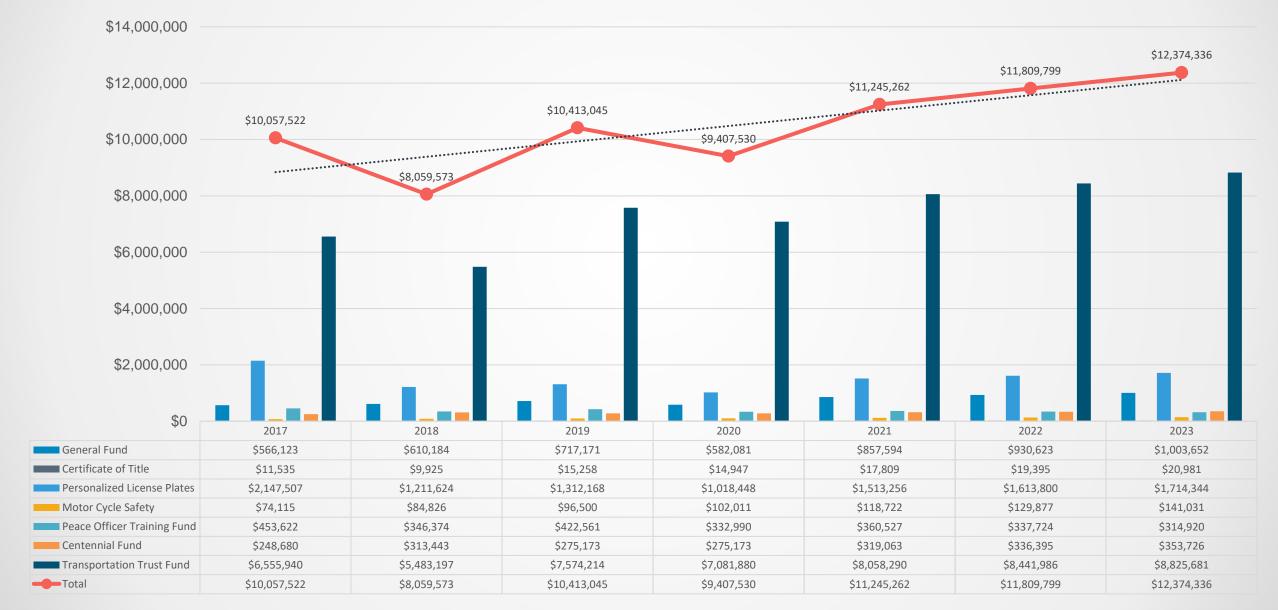
## Revenue comparison FY 2019 vs FY 2020

FY 2019 Monthly Revenues vs 2020





### Revenue Projection by Fund





#### **Next Steps**

Point of Sale-2020

Online Drivers
License-2021

Electronic Insurance Verification-2020-2021

Online Disability
Placards-2020

Online ID Cards-2021 National Motor Vehicle Information Titling System(NMVITIS)2021 -2022

GVI Self Service Vehicle Registration Renewal-2020 State to State
Drivers License
Verification-2021

Dealer Track-2022



# On behalf of the Staff and Management of the BMV we thank you for your support, we look forward to working with you in FY 2021