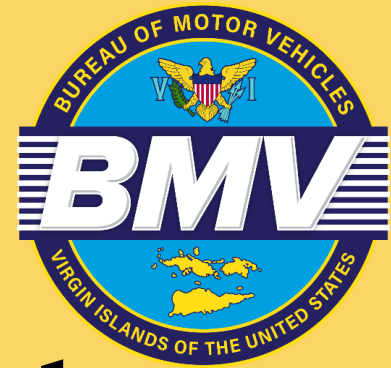


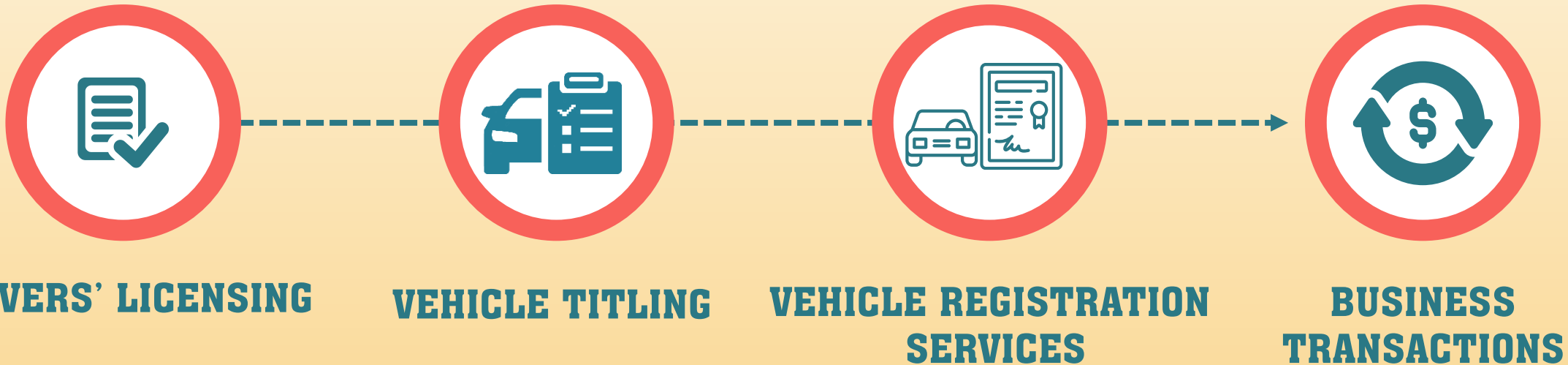


Virgin Islands of the United States
Bureau of Motor Vehicles
2021 Spring Revenue Estimating
Conference Presentation
August 10th, 2021

Barbara E. Jackson-McIntosh, Director



Mission Statement



To provide the public with drivers' licensing, vehicle titling, vehicle registration services, and other business transactions required by law.



Services Currently Offered



1

**Drivers license issuance
and documents
verification**

2

REAL ID

3

Disability Placards

4

Vehicle Inspection

5

Vehicle title issuance

6

Online Registration

7

Business Services

8

Moving Permit

9

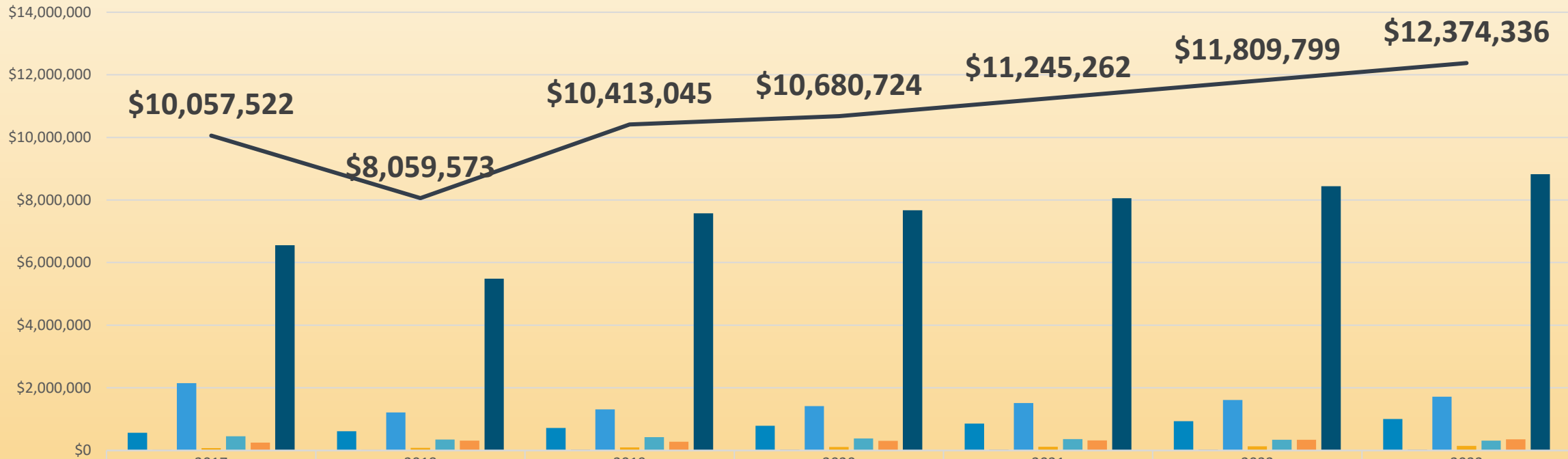
**Vehicle Export
Documents**

10

**Block records (child support,
stolen, insurance, abandoned
vehicles, other discrepancies)**

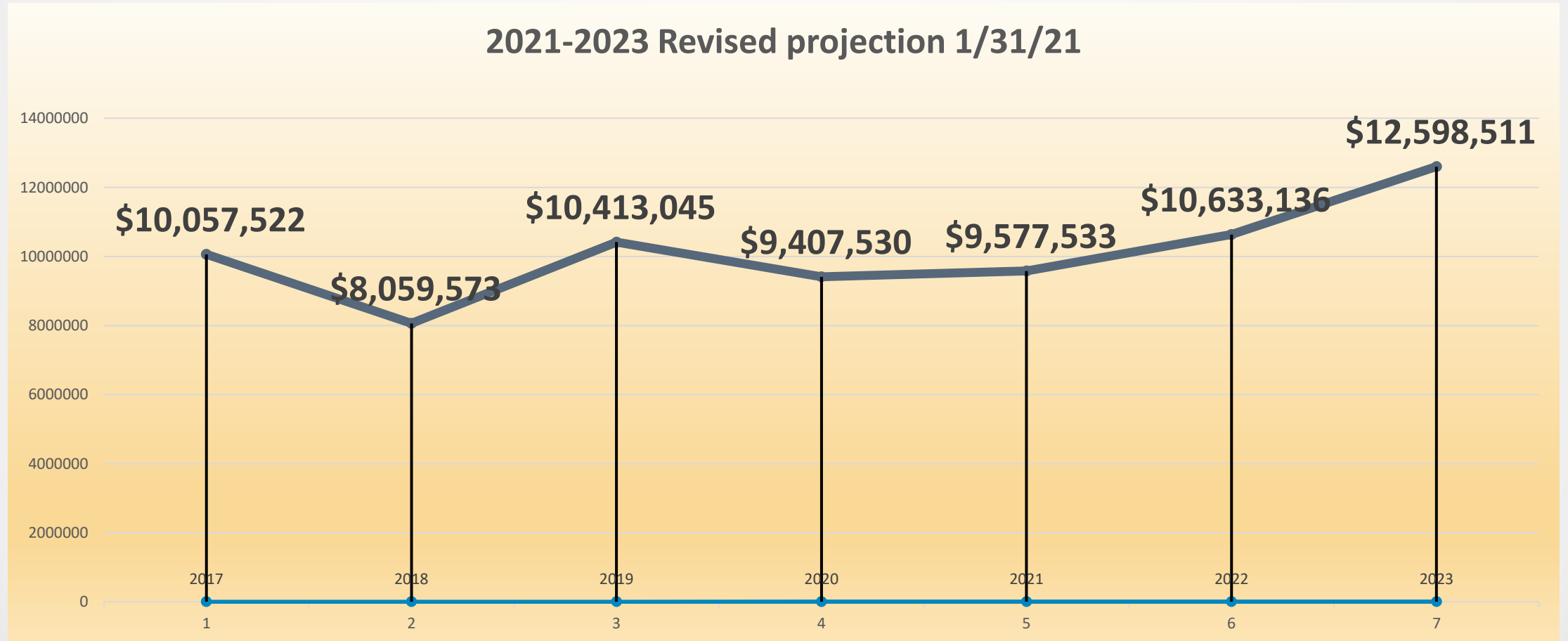
Revenue Forecast as of 2/1/2019

Revenue Forecast by fund



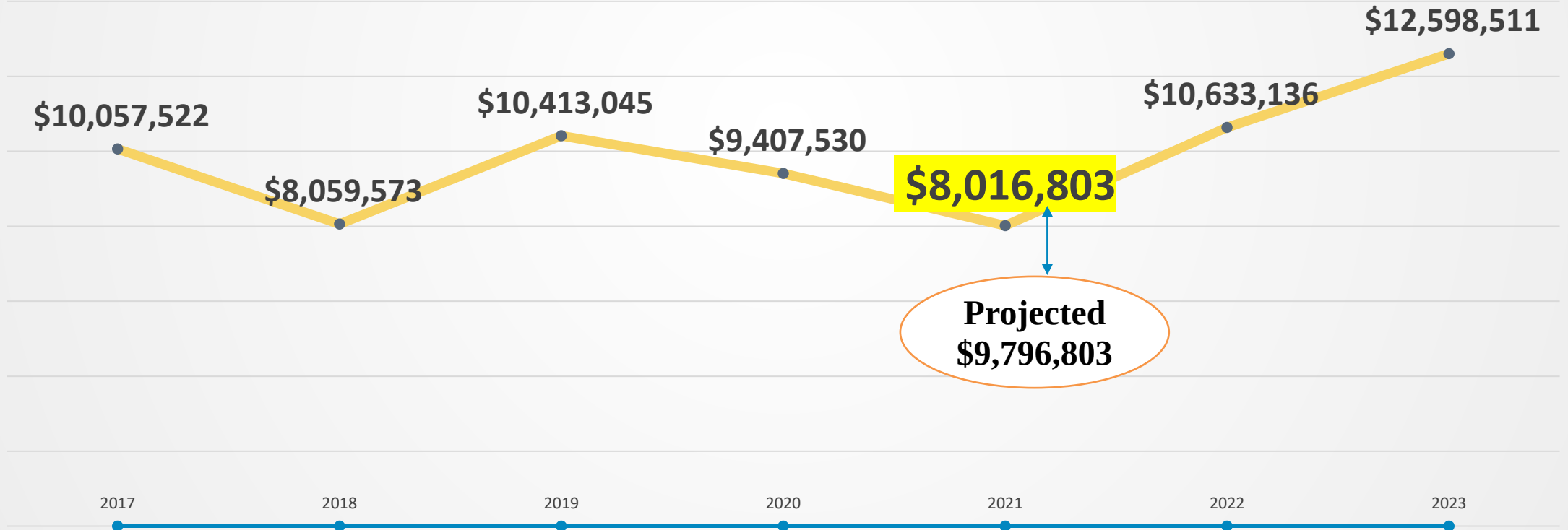
	2017	2018	2019	2020	2021	2022	2023
General Fund	\$566,123	\$610,184	\$717,171	\$784,565	\$857,594	\$930,623	\$1,003,652
Certificate of Title	\$11,535	\$9,925	\$15,258	\$16,222	\$17,809	\$19,395	\$20,981
Personalized License Plates	\$2,147,507	\$1,211,624	\$1,312,168	\$1,412,712	\$1,513,256	\$1,613,800	\$1,714,344
Motor Cycle Safety	\$74,115	\$84,826	\$96,500	\$107,568	\$118,722	\$129,877	\$141,031
Peace Officer Training Fund	\$453,622	\$346,374	\$422,561	\$383,331	\$360,527	\$337,724	\$314,920
Centennial Fund	\$248,680	\$313,443	\$275,173	\$301,731	\$319,063	\$336,395	\$353,726
Transportation Trust Fund	\$6,555,940	\$5,483,197	\$7,574,214	\$7,674,595	\$8,058,290	\$8,441,986	\$8,825,681
Total	\$10,057,522	\$8,059,573	\$10,413,045	\$10,680,724	\$11,245,262	\$11,809,799	\$12,374,336

Revenue Forecast as of 1/31/2021



ACTUAL REVENUES AS OF 7/29/21

2017-2021 actual and 2022-2023 projected



Revenue Summary

- **FY 2019 revenues \$10,413,045**

The increase in revenues in FY 2019 is as a result of the efforts made to streamline the processes and offer electronic services.

- **FY 2020 revenues \$9,407,530**

As a result of the sudden change in services due to the COVID-19 pandemic, such as the waiver of vehicle inspection, and a 6 month time extension on expired drivers licenses, there was a significant decrease (approx. 1mil) in revenue collections.

Revenue Summary

- **FY 2021 REVENUE PROJECTION is \$9,577,533, however the ACTUAL collections should be \$9,796,803:**
 - **Average monthly collections in the offices- \$800,000**
 - **Average monthly online collections- \$ 90,000**
 - **Plus revenues to date \$8,016,803**

Revenue Summary

- **FY 2022 projection is 10.6 million (revenues from new services and administrative fees)**
- **FY 2023 projection is \$12.6 million (revenues from new services and administrative fees)**



PROCESS UPGRADE

1

**Superior Court
Integration-2021**

2

Points System-2022

3

**GVI Self Service
Vehicle Registration
Renewal-2023**

4

**Online Drivers
License-2021**

5

**Online ID and
Disability Cards-
2021**

6

**State to State
Drivers License
Verification-2023**

7

**Electronic Insurance
Verification-2022**

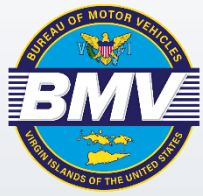
8

**National Motor Vehicle
Information Titing
System(NMVITIS)-
2022**

Completed- currently in the testing phase

Work has commenced

On track for 2022-2023



**On behalf of the Staff and
Management of the BMV we thank
you for your support, we look forward
to working with you in FY 2022**