

REVENUE PERFORMANCE



- Current fiscal year projections and historical revenues collected

Aviation	FY2022 Bdgt	FY2021 Una	FY2020 Una	FY2019 Act	FY2018 Act	FY2017 Act	FY2016 Act	FY2015 Act
	\$34.2M	\$31.3M	\$20.9M	\$29.9M	\$16.6M	\$24.7M	\$24.7M	\$23.7M
Marine	FY2022 Bdgt	FY2021 Una	FY2020 Una	FY2019 Act	FY2018 Act	FY2017 Act	FY2016 Act	FY2015 Act
	\$27.6M	\$13.4M	\$22.6M	\$33.2M	\$24.3M	\$29.7M	\$30.1M	\$29.9M
Combined	FY2022 Bdgt	FY2021 Una	FY2020 Una	FY2019 Act	FY2018 Act	FY2017 Act	FY2016 Act	FY2015 Act
	\$61.8M	\$44.7M	\$43.5M	\$63.1M	\$40.9M	\$54.4M	\$54.8M	\$53.6M

Source: VIPASAP

VIPA HISTORICAL STATISTICS

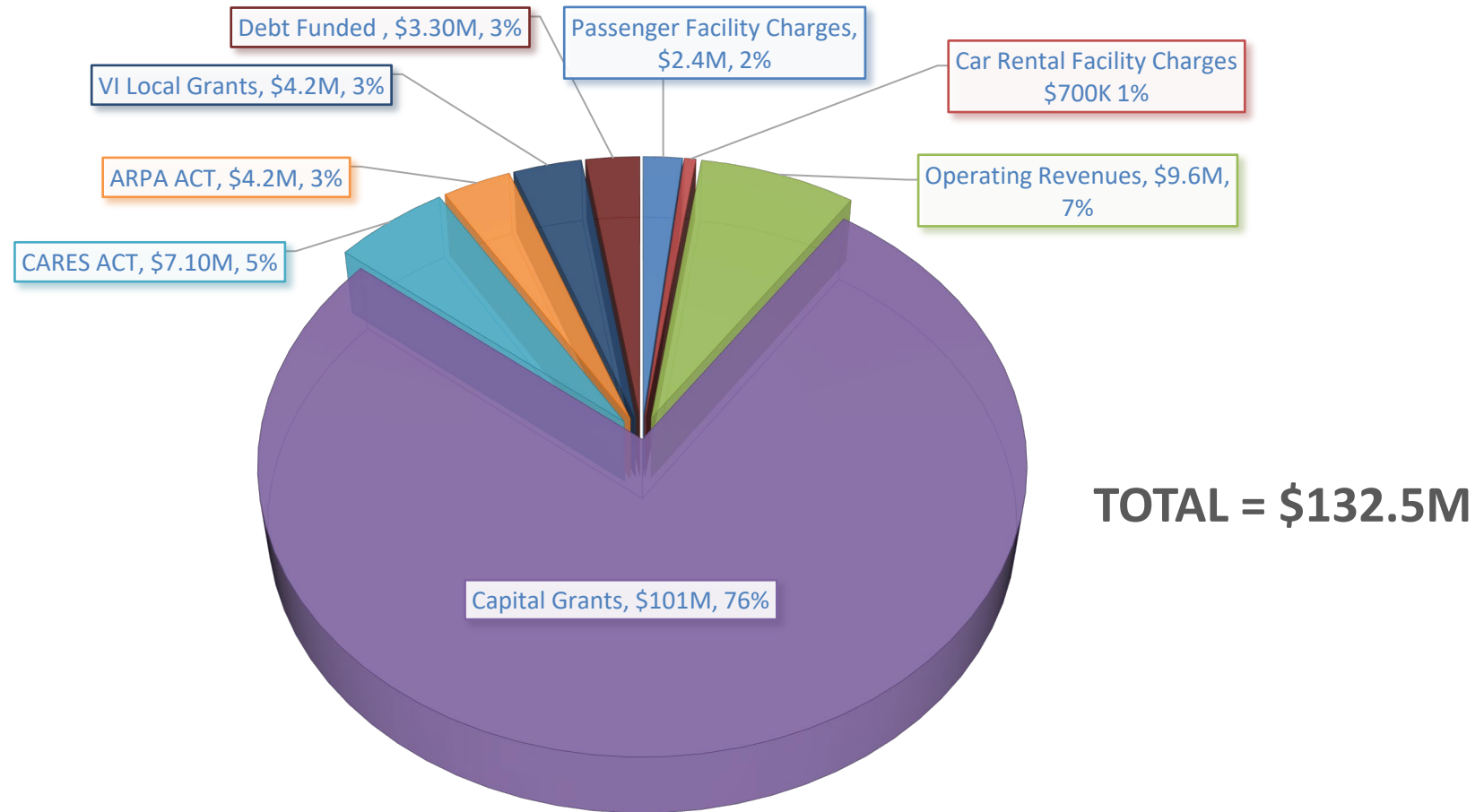


- VIPA revenues are supported by travelling passenger traffic at our two airports and 14 public seaports

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	¹ 2022
Aviation												
St Thomas	637,740	700,556	687,544	717,538	748,125	756,714	741,884	375,938	604,266	407,521	681,201	64,061
St Croix	205,771	220,301	193,363	192,995	201,876	216,194	214,836	196,967	229,193	139,595	199,890	17,177
Total Aviation Passengers	843,511	920,857	880,907	910,533	950,001	972,908	956,620	572,905	833,459	547,116	881,091	81,238
Marine												
Cruise Calls												
St Thomas	621	577	560	579	562	533	443	376	493	442	24	202
St John	40	34	26	23	23	25	26	3	22	19	1	12
St Croix	0	1	47	52	64	49	23	35	35	21	3	24
Total Cruise Calls	661	612	633	654	649	607	492	414	550	482	28	238
Cruise Passengers												
St Thomas	1,860,356	1,798,995	1,806,434	1,901,127	1,798,233	1,755,137	1,491,294	1,112,537	1,629,473	1,335,773	27,725	341,336
St John	10,422	6,884	4,560	7,267	2,380	7,583	8,313	236	2,374	4,648	0	2,654
St Croix	0	2,309	112,677	125,360	159,453	142,395	52,508	56,343	78,640	74,442	3,841	34,536
Total Marine Passengers	1,870,778	1,808,188	1,923,671	2,033,754	1,960,066	1,905,115	1,552,115	1,169,116	1,710,487	1,414,863	31,566	378,526

¹ FY2022- Aviation stats are From Oct 1 – Jan 31, 2022,
Marine stats are from Oct 1 - March 15, 2022

FY22 - CAPITAL BUDGET FUNDING SOURCES



PROJECTED AVIATION CAPEX FOR FY-22

☐ ST. THOMAS

• CEKA RUNWAY SAFETY AREA	\$1.66M
• CEKA TERMINAL EXPANSION DESIGN	\$5.3M
• CEKA TRANSPORTATION CENTER	\$15M
• GATE 5 PAVEMENT RECONSTRUCTION	\$3.69M
• CEKA FIRE SPRINKLER	\$2.5M
• CEKA COMMERCIAL APRON PHASE 1	\$4.33M
• CEKA AIRFIELD MANAGEMENT STUDY	\$0.25M
• CEKA BAGGAGE BELT IMPROVEMENTS (CONST)	\$3.5M
• CEKA REHAB TWY A (PHASE WEST)	\$3.5M
• CEKA APRON REHAB PHASE 1B	\$3.85
• <u>CEKA COMMERCIAL APRON PHASE 2 (DESIGN)</u>	<u>\$0.28M</u>
• TOTAL	\$43.86

PROJECTED AVIATION CAPEX FOR FY-22 (CONT'D)

☐ ST. CROIX

• HERA AIR CARGO	\$1.5M
• HERA TERMINAL EXPANSION – PHASE 1	\$5.4M
• HERA AIRFIELD SECURITY FENCE	\$0.25M
• HERA TERMINAL EXPANSION PHASE 1	\$1M
• TAXIWAY A REHAB (CONST)	\$4.5M
• <u>HERA ELECT VAULT/RUNWAY LIGHTS/SHOULDERS</u>	<u>\$4.4M</u>
• TOTAL	\$11.55M

PROJECTED MARINE CAPEX FOR FY-22

☐ ST. THOMAS – ST. JOHN

• LOREDON BOYNES DOCK TERMINAL IMPR.	\$900,000
• RED HOOK CUSTOMS BLDG.	\$5.4M
• CROWN BAY DREDGING & NOTCH CLOSURE	\$15.5M
• FISH MARKET	\$50,000
• <u>CHANNEL AND TURNING BASIN DREDGING</u>	<u>\$13.1M</u>
• TOTAL	\$34.9M

PROJECTED MARINE CAPEX FOR FY-21 (CONT'D)

☐ ST. CROIX

• SCHOONER BAY CHANNEL DREDGING (CONST)	\$8.6M
• GORDON FINCH MOLASSES PIER TERMINAL	\$7M
• <u>TENDER PIER/FREDERIKSTED</u>	<u>\$2.2M</u>
• TOTAL	\$17.8M