



Virgin Islands of the United States

Bureau of Motor Vehicles

2022 Spring Revenue Estimating Conference

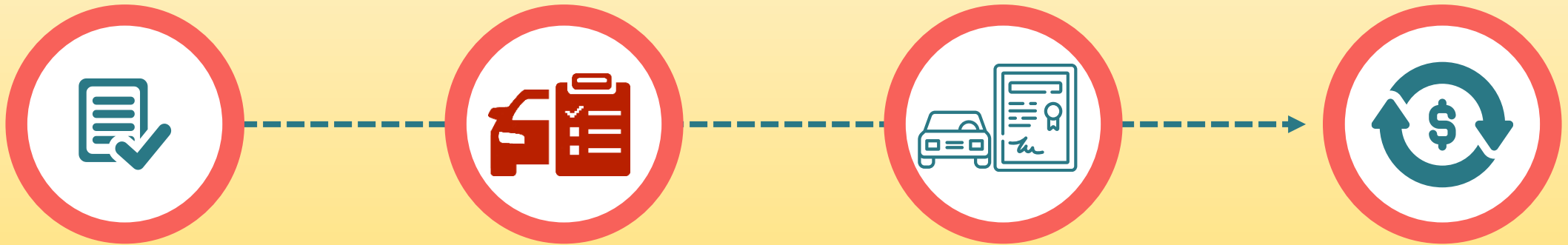
Presentation

March 25th, 2025

Barbara E. Jackson-McIntosh, Director



Mission Statement



DRIVERS' LICENSING

VEHICLE TITLING

**VEHICLE REGISTRATION
SERVICES**

**BUSINESS
TRANSACTIONS**

To provide the public with drivers' licensing, vehicle titling, vehicle registration services, and other business transactions required by law.



Services Currently Offered



1

Drivers license issuance and documents verification

2

REAL ID

3

Disability Placards

4

Vehicle Inspection

5

Vehicle title issuance

6

Online Registration

7

Business Services

8

Moving Permit

9

Vehicle Export Documents

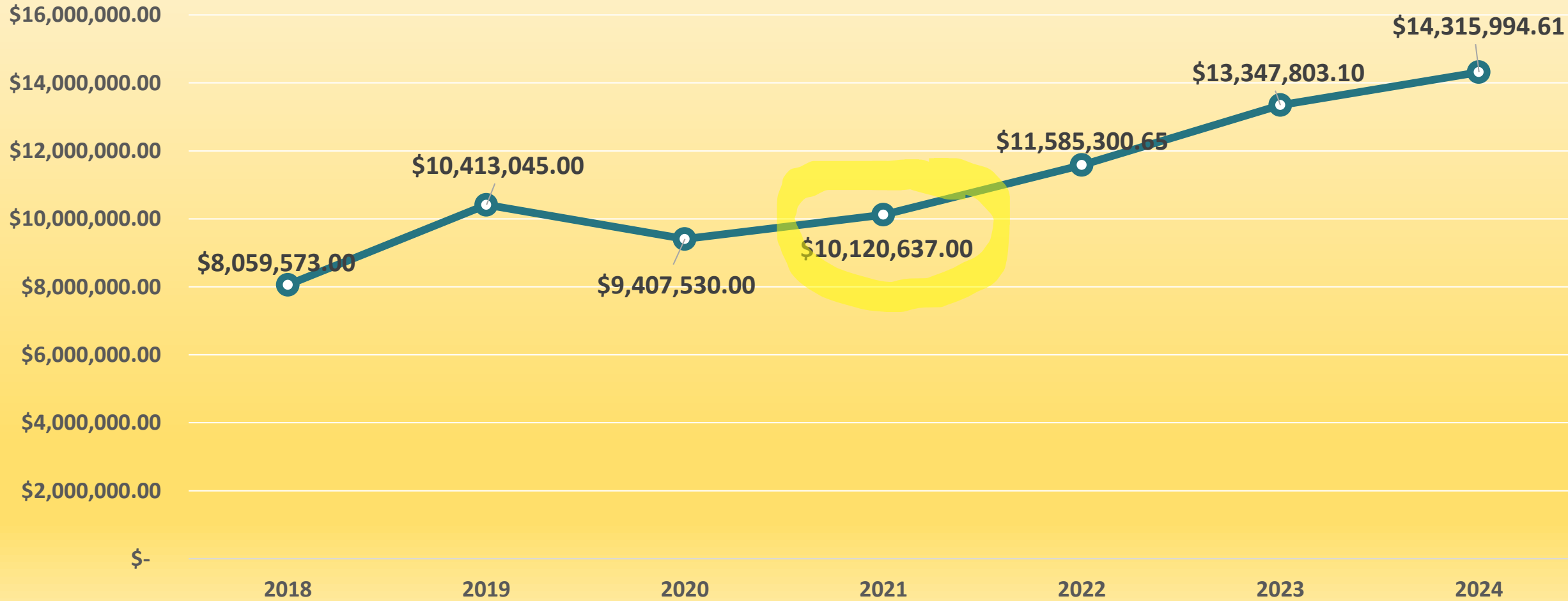
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Block records (child support, stolen, insurance, abandoned vehicles, other discrepancies)



FY 2021 Annual Revenue

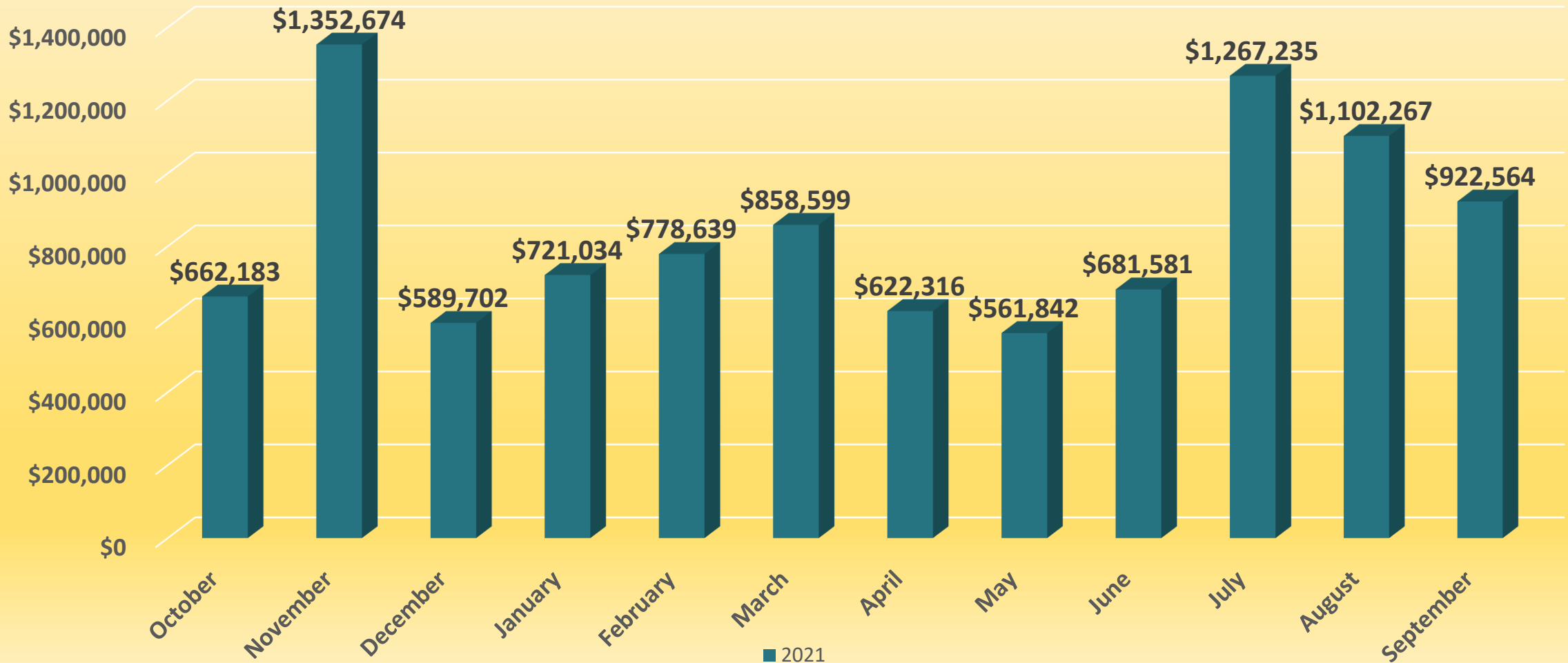
Revenue projection





Monthly Revenue FY 2021

FY 2021 Monthly Revenues

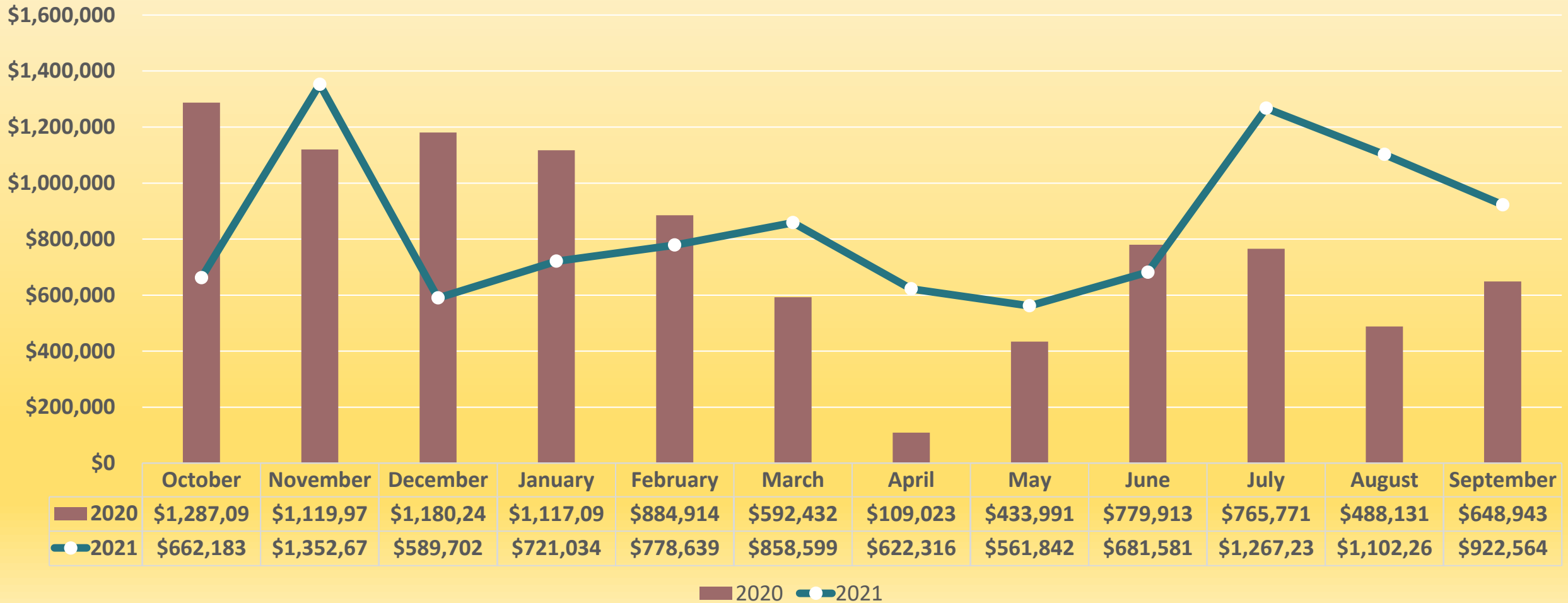




Revenue comparison

FY 2020 vs FY 2021

FY 2020 Monthly Revenues vs 2021





PROCESS UPGRADE 2022

1

**Superior Court
Integration-2021**

2

**Online Change of
Address**

3

Duplicate Plate

4

**Online Drivers
License-2021**

5

Online ID Cards

6

Duplicate Title

7

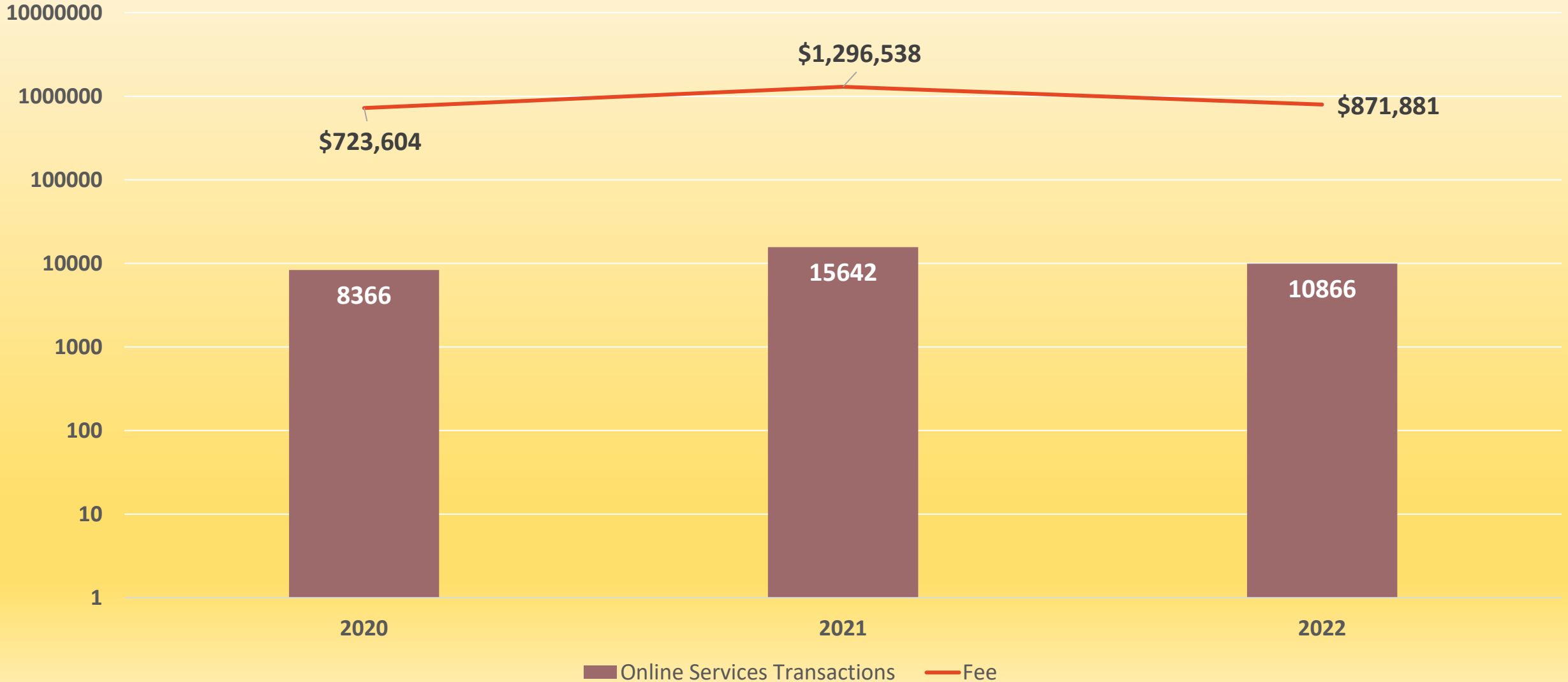
**Online Duplicate DL
and ID cards**

8

**Duplicate Registration
and stickers**

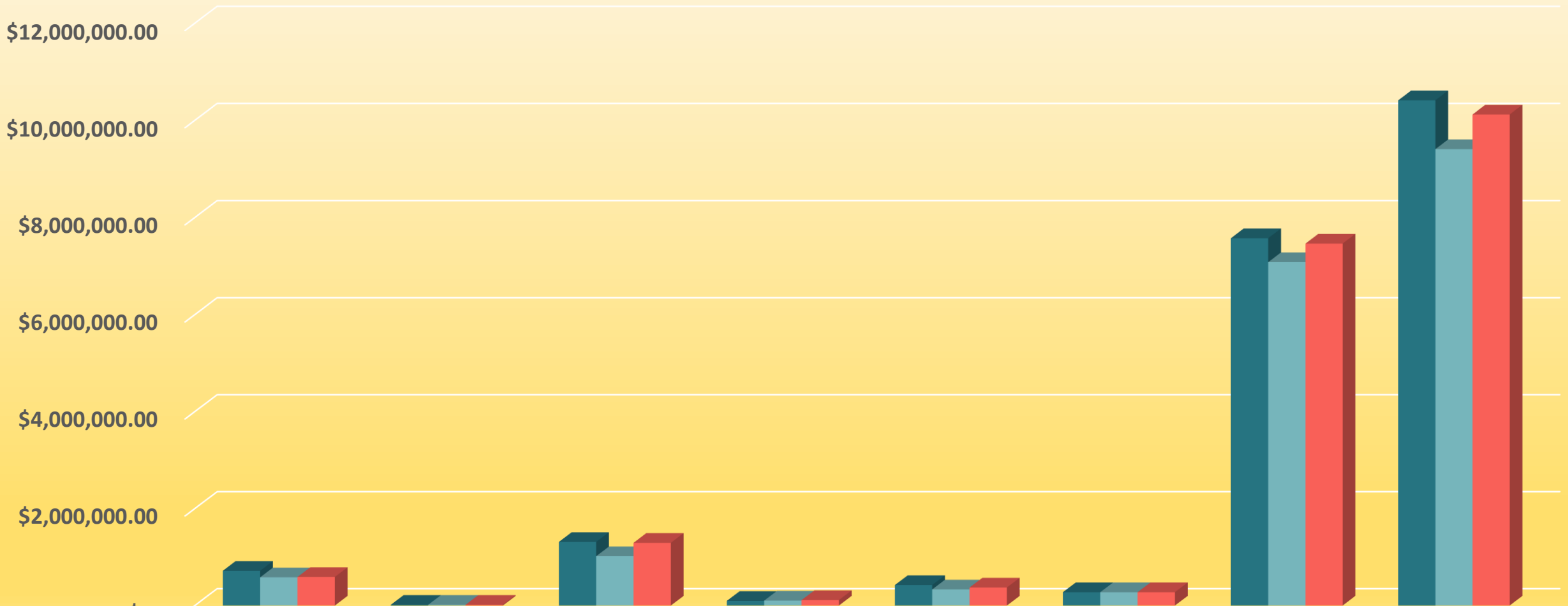


Comparison of Online Services Transactions by Fiscal Year as of March 23, 2022





Annual Revenue By Fund

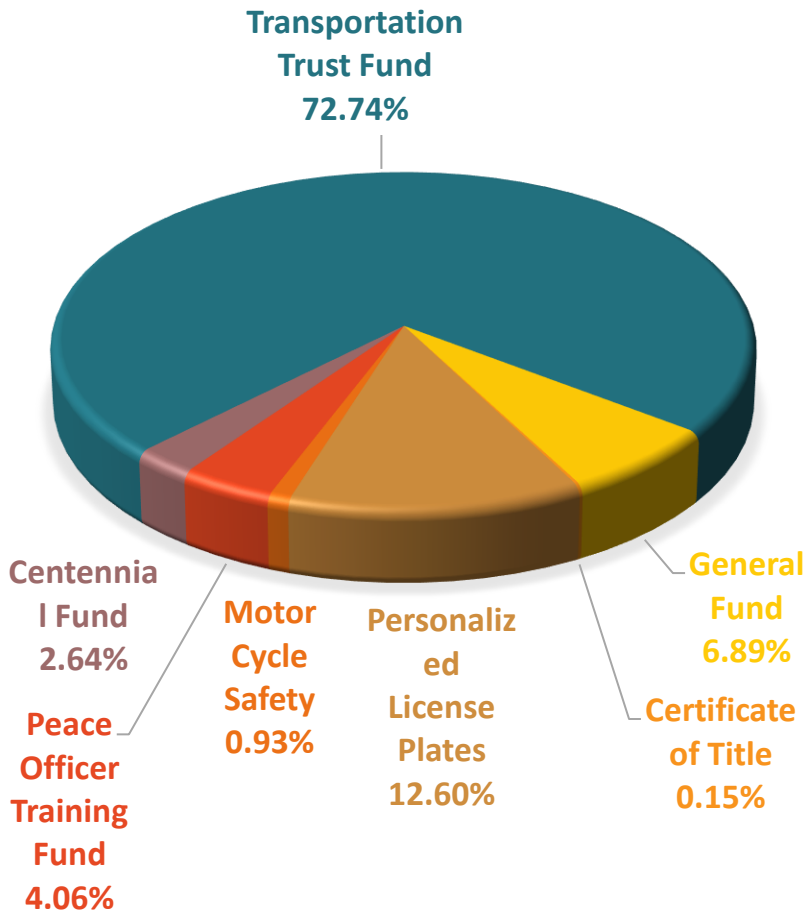


	General Fund	Certificate of Title	Personalized License Plates	Motor Cycle Safety	Peace Officer Training Fund	Centennial Fund	Transportation Trust Fund	Total
2019	\$717,171.00	\$15,258.00	\$1,312,168.00	\$96,500.00	\$422,561.00	\$275,173.00	\$7,574,214.00	\$10,413,045.00
2020	\$582,081.00	\$14,947.00	\$1,018,448.00	\$102,011.00	\$332,990.00	\$275,173.00	\$7,081,880.00	\$9,407,530.00
2021	\$588,639.00	\$14,617.00	\$1,293,890.00	\$112,579.00	\$372,546.00	\$275,173.00	\$7,463,193.00	\$10,120,637.00

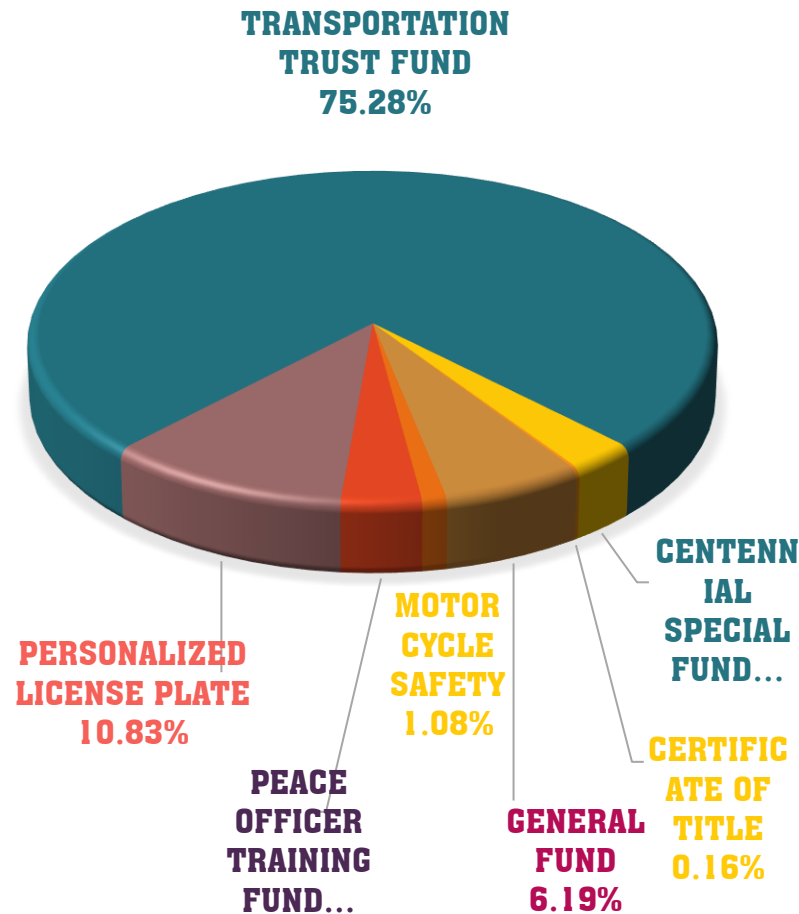


Annual Revenue By Fund

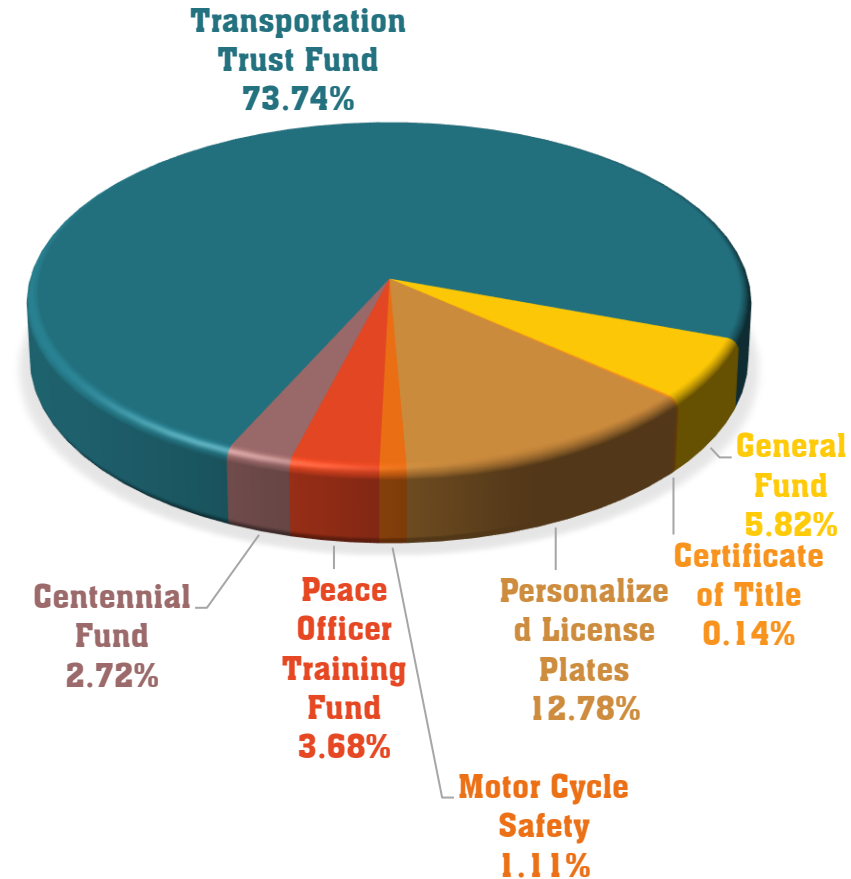
Revenue by fund 2019



Revenue by fund 2020

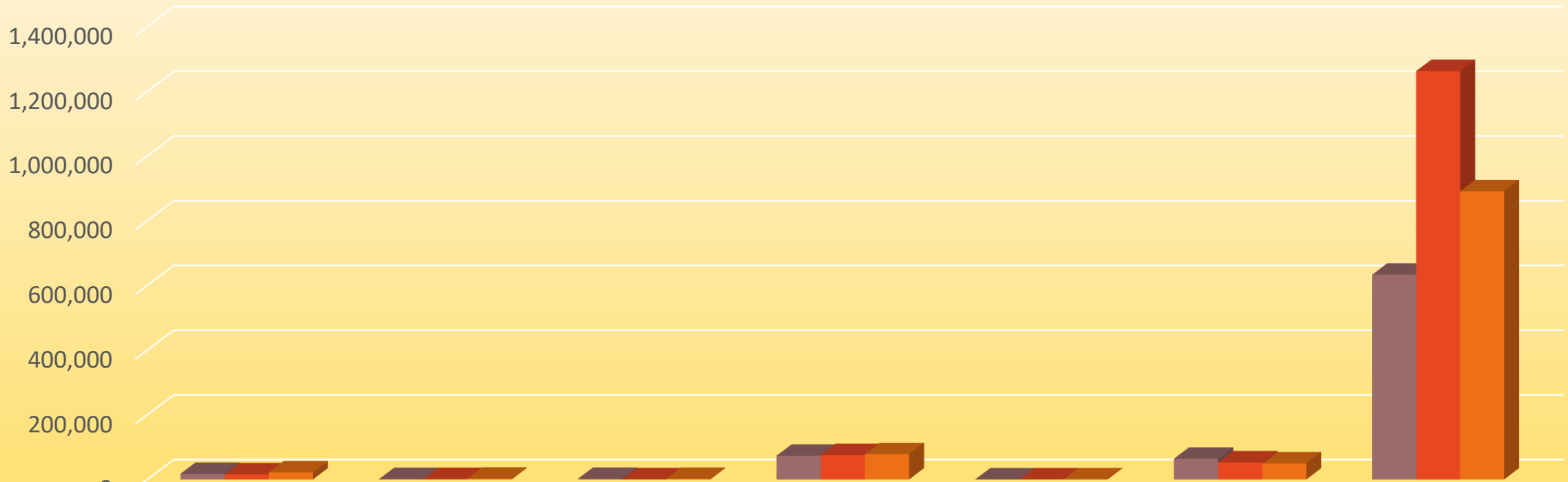


Revenue by fund 2021





Yearly comparison by Major Activities

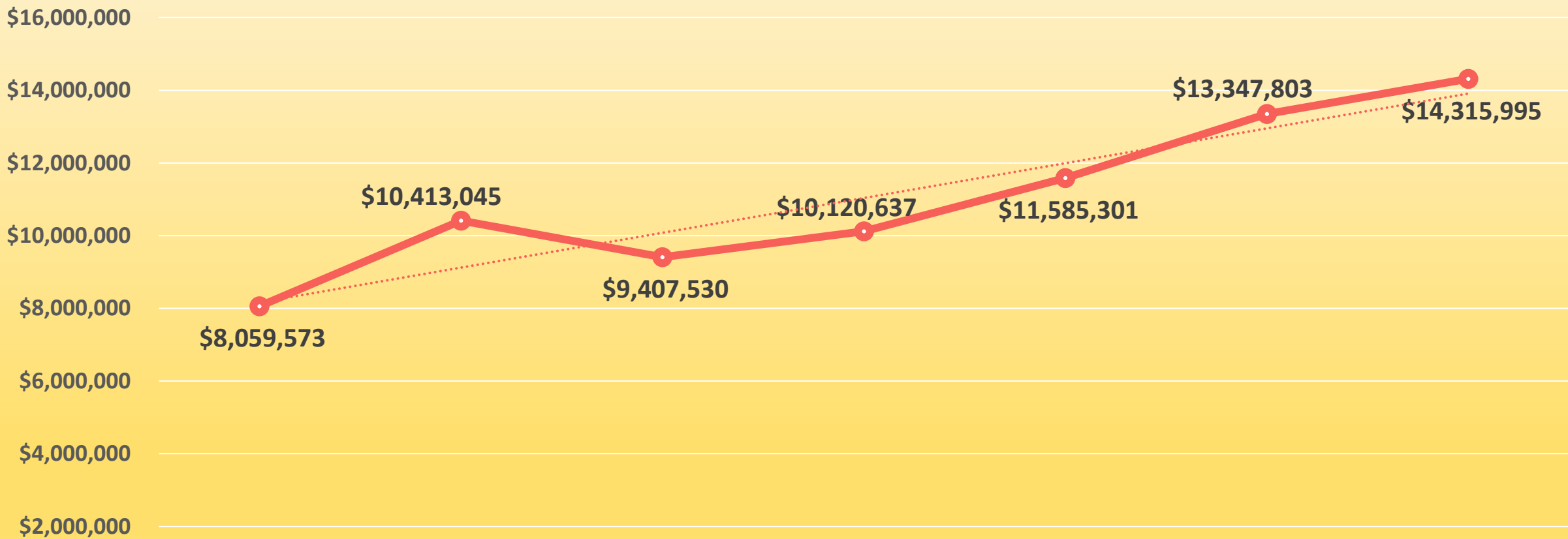


	Drivers License	Identification Cards	Learner's Permit	Vehicle	Motorcycle Registrations	Inspections	Inspection fees
■ 2019	17,462	1,289	1,815	73,435	345	64,135	633,078
■ 2020	15,994	1,259	483	75,408	287	52,764	1,262,503
■ 2021	21,911	2,435	1,661	78,253	327	49,830	890,834

■ 2019 ■ 2020 ■ 2021



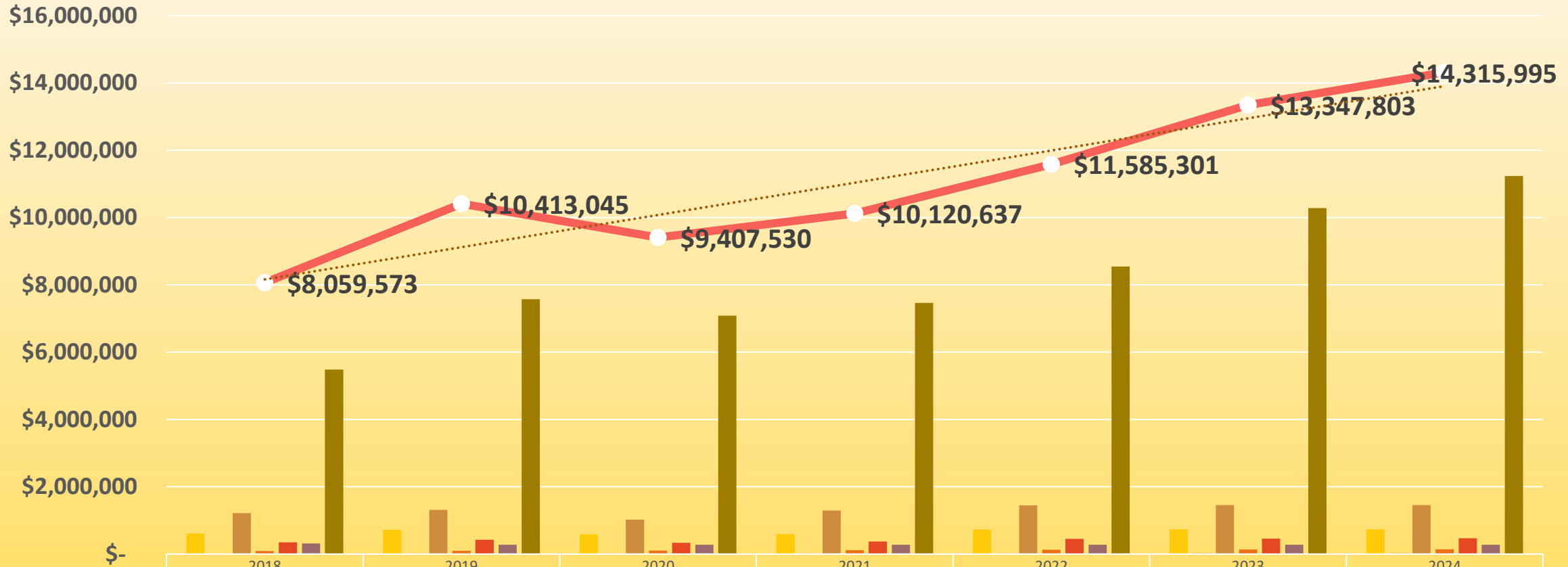
Revenues & Projection



	2018	2019	2020	2021	2022	2023	2024
Total	\$8,059,573	\$10,413,045	\$9,407,530	\$10,120,637	\$11,585,301	\$13,347,803	\$14,315,995



Revenue Projection by Fund



	2018	2019	2020	2021	2022	2023	2024
General Fund	\$610,184	\$717,171	\$582,081	\$588,639	\$727,426	\$728,774	\$730,032
Certificate of Title	\$9,925	\$15,258	\$14,947	\$14,617	\$19,455	\$23,469	\$22,482
Personalized License Plates	\$1,211,624	\$1,312,168	\$1,018,448	\$1,293,890	\$1,447,900	\$1,449,751	\$1,451,603
Motor Cycle Safety	\$84,826	\$96,500	\$102,011	\$112,579	\$125,082	\$134,506	\$139,512
Peace Officer Training Fund	\$346,374	\$422,561	\$332,990	\$372,546	\$448,749	\$455,606	\$464,322
Centennial Fund	\$313,443	\$275,173	\$275,173	\$275,173	\$275,173	\$275,173	\$275,173
Transportation Trust Fund	\$5,483,197	\$7,574,214	\$7,081,880	\$7,463,193	\$8,541,515	\$10,280,523	\$11,232,870
Total	\$8,059,573	\$10,413,045	\$9,407,530	\$10,120,637	\$11,585,301	\$13,347,803	\$14,315,995



REVENUE ESTIMATE SNAPSHOT

Bureau of Motor Vehicles



FY23 and FY24 Total Estimated Revenue		Revenue Summary
FY23:	\$13,347,803	Highlight 1: Continued access to online services and the addition of new services Highlight 2: Further reduction of wait time
FY24:	\$14,315,994	Highlight 3: Implementation of the BMV fully staffed Customer Care Center Highlight 4: Resumption of In-Person services

REVENUE BREAKDOWN

2023			2024		
Revenue Category	Project Count (If Applicable)	Est. Revenue	Revenue Category	Project Count (If Applicable)	Est. Revenue
Transportation Trust Fund		\$10,280,523.43	Transportation Trust Fund		\$11,232,870.38
Certificate of Title		\$23,469.08	Certificate of Title		\$22,481.71
General Fund		\$728,774.20	General Fund		\$730,031.76
Police Officer Training Fund		\$455,606.36	Police Officer Training Fund		\$464,322.24
Centennial Fund		\$275,173.00	Centennial Fund		\$275,173.00
Motorcycle Fund		\$134,505.60	Motorcycle Fund		\$139,512.19



PROCESS UPGRADE 2022

1

Points System-2022

2

Electronic Insurance Verification-2022

3

GVI Self Service Vehicle Registration Renewal

4

National Motor Vehicle Information Titling System(NMVITIS)-2022

5

Disability Cards Online-2021

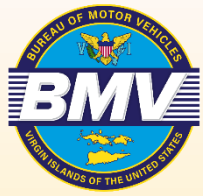
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State to State Drivers License Verification-2024

Completed- currently in the testing phase

Work has commenced

On track for 2022-2023



**On behalf of the Staff and
Management of the BMV we thank
you for your support, we look forward
to working with you in FY 2023**